



Staff Engineer

Overview

Foundation Technologies, Inc. is a family-owned manufacturer & distributor of deep foundation construction products. Contractors & engineers rely daily on our best-in-class products, industry-leading technical expertise, and on the ground field support for a wide range of deep foundation applications. As a 5x consecutive recipient of Great Place to Work® voted on by our team, FTI has a tightknit family culture, where team members are deeply cared for and empowered to work in their highest and best gifting in an atmosphere that supports professional & personal growth.

A fit for this role looks like a balance of technical proficiency, interpersonal skills, and business understanding. The best engineer for this role not only can solve complex problems but can also build strong relationships with customers, influencers, and colleagues, ensuring long-term success for the company.

Major Responsibilities

- Perform take-offs and material quotes for contractors. Track and follow up on projects
- Provide engineering support and technical guidance to engineers and contractors
- Be actively involved in “Technical committees” to stay engaged with the engineering community.
- Working with the sales team to proactively identify value engineering opportunities where helical piles/anchors are a viable alternative.
 - This includes pro-actively prospecting jobs
 - Sharing projects with clients to garner interest in bidding on the project and preparing bid documents for said projects.
 - Identifying prospect engineers/contractors and educating them
- Prepare material submittal packages for customers
- Prioritizing tasks to meet deadlines and customer expectations

Primary Day to Day

- Put together take offs/quotes.
- Answer technical/engineering questions.
- Continuous learning to become internal/external subject matter expert
- Identify new project opportunities
- Identify and follow up with potential customers visiting the website

Qualifications

- BS or MS in Civil, Geotechnical or Structural engineering; or its demonstrated equivalent
- EIT or PE certification preferred but not required.
- 5 years Civil/Geotechnical or Structural experience
- Ability to prepare and review standard engineering documentation.
- Computer proficiency (Microsoft Office, basic CAD)
- Strong communication skills (both written and oral) are necessary.
- Strong customer service experience
- Easy to work with
- Curious
- Hard Worker/Self-Starter

Skills

- A positive, solution-oriented attitude and mindset
- Organizational skills including ability to manage small details.
- Self-awareness/High Emotional Intelligence
- High ability to build and strengthen relationships.
- Ability to diagnose and resolve issues quickly and efficiently.
- Good listening skills to understand customer complaints or requirements
- Demonstrating patience and empathy, especially when dealing with frustrated or dissatisfied customers.

Compensation and Benefits

- Excellent base pay (based on experience)
- FTI covers Medical Insurance 100% personal + 50% dependents.
- Dental & Vision Insurance options
- 11 Paid Holidays
- Wellness & Vacation Days
- Simple IRA with FTI match up to 3%
- Work/Life Balance

FTI Company Core Values/ Culture:

- How we serve: **Go the extra mile.**
- How we treat others: **Start with empathy.**
- How we communicate: **Be a straight shooter.**
- How we grow: **Hone your craft and be generous with it.**

<https://www.foundationtechnologies.com/company/culture/>

Foundation Technologies, Inc. offers a competitive salary commensurate with experience and an excellent benefits package. To apply, send resume & cover letter to: hr@foundationtechnologies.com